

DEXCOM, INC.

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Dexcom, Inc.

Trended Unaudited Quarterly and Annual Revenue Related Metrics by Component Total Company 2017 - 2018

	<u>Q1'17</u>	<u>Q2'17</u>	<u>Q3'17</u>	<u>Q4'17</u>	<u>Q1'18</u>	<u>Q2'18</u>	<u>Q3'18</u>	<u>YTD'17</u>	<u>YTD'18</u>
<u>Revenue Metrics By Component</u>									
Sensor & Other Revenue (millions) ^{(1) (2)}	\$ 101.2	\$ 121.8	\$ 132.0	\$ 160.6	\$ 131.9	\$ 179.4	\$ 194.0	\$ 355.0	\$ 505.3
Year over year growth	21%	27%	24%	30%	30%	47%	47%	24%	42%
Quarter over quarter growth (decline)	(18%)	20%	8%	22%	(18%)	36%	8%		
% of Total revenue	71%	71%	72%	73%	72%	74%	73%	71%	73%
Transmitter Revenue (millions) ⁽¹⁾	\$ 29.4	\$ 34.9	\$ 38.2	\$ 42.4	\$ 37.7	\$ 43.9	\$ 48.5	\$ 102.5	\$ 130.1
Year over year growth	44%	23%	29%	31%	28%	26%	27%	31%	27%
Quarter over quarter growth (decline)	(9%)	19%	9%	11%	(11%)	16%	10%		
% of Total revenue	21%	20%	21%	19%	20%	18%	18%	21%	19%
Receiver Revenue (millions)	\$ 11.8	\$ 14.0	\$ 14.4	\$ 18.0	\$ 14.8	\$ 19.1	\$ 24.2	\$ 40.2	\$ 58.1
Year over year growth	(1%)	7%	15%	21%	25%	36%	68%	7%	45%
Quarter over quarter growth (decline)	(21%)	19%	3%	25%	(18%)	29%	27%		
% of Total revenue	8%	8%	8%	8%	8%	8%	9%	8%	8%
Total Revenue (millions)	\$ 142.3	\$ 170.6	\$ 184.6	\$ 221.0	\$ 184.4	\$ 242.5	\$ 266.7	\$ 497.5	\$ 693.6
Year over year growth	22%	24%	24%	29%	30%	42%	44%	24%	39%
Quarter over quarter growth (decline)	(17%)	20%	8%	20%	(17%)	32%	10%		

(1) Includes allocated subscription revenue

(2) Includes services, freight, accessories, etc.

Note - All periods reflect the current component level reporting

Dexcom, Inc.
Trended Unaudited Quarterly and Annual Revenue Related Metrics by Geography
Total Company
2017 - 2018

	<u>Q1'17</u>	<u>Q2'17</u>	<u>Q3'17</u>	<u>Q4'17</u>	<u>Q1'18</u>	<u>Q2'18</u>	<u>Q3'18</u>	<u>YTD'17</u>	<u>YTD'18</u>
<u>Revenue Metrics By Geography</u>									
US Revenue (millions)	\$116.3	\$ 140.8	\$ 151.3	\$ 187.8	\$ 145.4	\$ 189.6	\$ 202.4	\$ 408.4	\$ 537.4
Year over year growth	20%	18%	16%	25%	25%	35%	34%	18%	32%
Quarter over quarter growth (decline)	(23%)	21%	7%	24%	(23%)	30%	7%		
% of Total revenue	82%	83%	82%	85%	79%	78%	76%	82%	77%
OUS Revenue (millions)	\$ 26.1	\$ 29.7	\$ 33.3	\$ 33.2	\$ 39.0	\$ 52.9	\$ 64.3	\$ 89.1	\$ 156.2
Year over year growth	37%	69%	83%	58%	49%	78%	93%	63%	75%
Quarter over quarter growth (decline)	24%	14%	12%	(0%)	17%	36%	22%		
% of Total revenue	18%	17%	18%	15%	21%	22%	24%	18%	23%
Total Revenue (millions)	\$142.3	\$ 170.6	\$ 184.6	\$ 221.0	\$ 184.4	\$ 242.5	\$ 266.7	\$ 497.5	\$ 693.6
Year over year growth	22%	24%	24%	29%	30%	42%	44%	24%	39%
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